



## FINANCE COMMITTEE MEETING

[X] Placed Before Meeting  
[ ] Received at Meeting

# 1

City of Palo Alto

## MEMORANDUM

To: Finance Committee

Date: May 5, 2025

SUBJECT: Agenda Item #1: Additional Information

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Staff would like to provide the Finance Committee with additional information for the May 6 and May 7 FY 2026 Budget Hearing meetings. This material is supplemental in nature and does not reflect any recommended changes, it is for information and reference only.

**Information to Assist the Finance Committee During the Budget Review Process**

In previous years, the City Council has made a variety of requests to provide context and/or additional data points of reference to aid in budget deliberations. Staff has compiled these items to assist the Finance Committee's review of the FY 2026 Proposed Budget documents.

**Capital Fund Reappropriation List**

City Council authorization is required for Capital funds to be carried forward from one fiscal year to the next (Palo Alto Municipal Code 2.28.090, amended September 2014). There are several opportunities for departments to request funds to be carried over from one fiscal year to the next.

First, is the proposed budget process that the Finance Committee is reviewing. Departments may request funds to be carried over from one year to the next through the budget process. By estimating lower than budgeted expenditures in the current year (FY 2025), funds not anticipated to be spent in the current year but still required for the completion of the project are reflected in the first year (FY 2025) of the five-year CIP. The Fund Narrative for each fund indicates the total amount of reappropriations included in this budget.

Second, is the Budget Wrap-up with the Finance Committee (scheduled May 20, 2025) where staff typically bring a list of final amendments to the proposed budget that include refinements to reappropriation assumptions. Due to the timing of information needed for the reappropriation refinements, this information may be brought forward as part of the budget adoption by the City Council (scheduled June 16, 2025).

Lastly, as part of the year-end closing actions anticipated to be brought forward for City Council approval in the Fall, all projects will be reviewed to determine if additional adjustments to reappropriations are required.

**Attachment A** shows the reappropriated amounts by fund and by capital project estimated not to be spent in FY 2025 that are included in the proposed budget, the first opportunity listed above. These amounts are recommended to be reappropriated to FY 2026 to continue work on the projects and keep

the total project budgets intact over the five-year CIP and are reflected in the FY 2026 Proposed Capital Budget.

**Additional Staffing Information – Vacancies, Recruitment, & Retention:**

Vacancy rates have decreased significantly, from a high of 17% in FY 2020, the peak of the global pandemic, to a current (April 2025) low of 10.12%, as adjusted by final stage recruitment full-time-equivalents (“FTE”). This decrease in vacancy rate can be attributed to several factors including the City’s focus on recruitment and being an employer of choice – ensuring a positive work environment as well as resetting target salaries and benefits for flexibility – that has positively impacted employee retention. Other meaningful factors include an improved methodology to adjust for positions in the final stages of recruitment, such as those with offers of employment accepted, which are now more accurately reported as filled. While these numbers are promising, the pipeline remains highly competitive within the markets and industries in which the City competes for staff with the abilities to meet Palo Alto’s high expectations.

***Vacancy Report:*** A list of full-time (benefitted) positions that are vacant throughout the City is detailed in **Attachment B**. This attachment includes the position title, hiring status, and the distribution of the position allocation by fund.

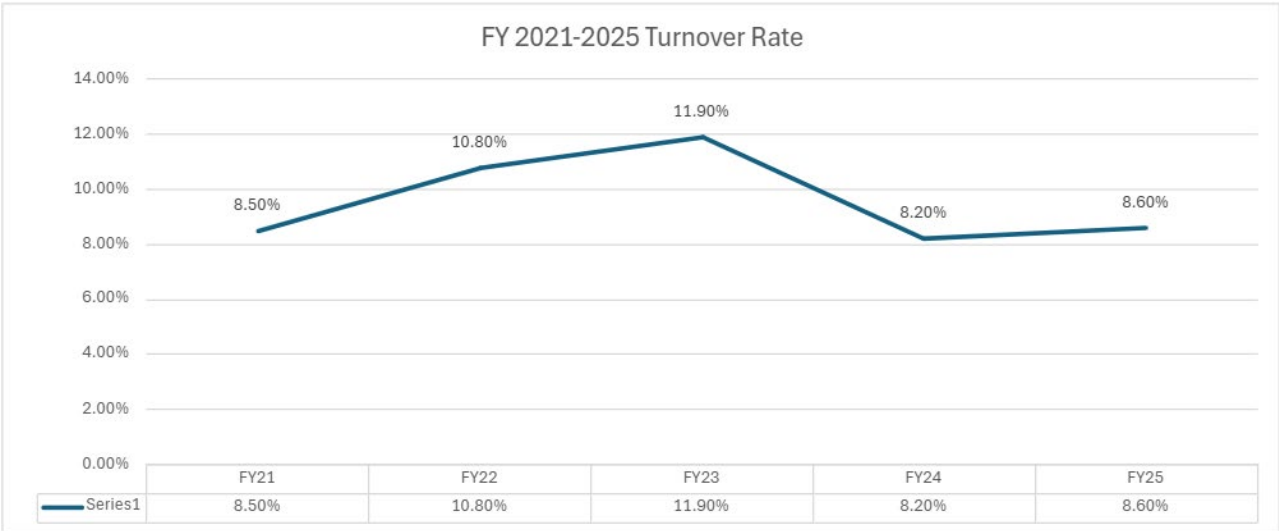
**Summary Comparison of Vacancies Citywide April 2023 - April 2025**

	<b>April 2023 Vacancies</b>	<b>FY 2023 Adjusted Budget</b>	<b>April 2024 Vacancies</b>	<b>FY 2024 Adjusted Budget</b>	<b>April 2025 Vacancies</b>	<b>FY 2025 Adjusted Budget</b>
<b>General Fund</b>	64.68	557.56	77.14	587.06	56	602,57
<b>Enterprise Funds</b>	66.45	371.58	52.10	380.58	53	391,43
<b>Other Funds</b>	12.12	94.46	8.76	96.46	14	98.10
<b>Total</b>	<b>143.25</b>	<b>1,023.60</b>	<b>138.00</b>	<b>1,064.10</b>	<b>121.5</b>	<b>1,092.10</b>
<b><i>Citywide Vacancy Rate</i></b>		<b><i>14.0%</i></b>		<b><i>13.0%</i></b>		<b><i>11.13%</i></b>
<b><i>Recruitment Final Stage*</i></b>	<b><i>(14.00)</i></b>		<b><i>(26.50)</i></b>		<b><i>(11)</i></b>	
<b><i>Net Vacancy w/ recruitment</i></b>	<b><i>129.25</i></b>	<b><i>12.6%</i></b>	<b><i>111.50</i></b>	<b><i>10.5%</i></b>	<b><i>110.5</i></b>	<b><i>10.12%</i></b>

\* As indicated in Attachment B “status”, 11 FTE current vacancies are in the final stages of recruitment and can be considered filled. Assuming these positions are filled as anticipated, the citywide vacancy rate would be 10.12%.

***Factors Impacting Vacancy Rate (Turnover, New Positions, Promotions):*** The citywide vacancy rate is impacted by three key components (1) total number of positions, (2) total number of separations, including promotions, (3) total number of new hires. Each of these dynamic factors impact the vacancy rate. The City continued to reinvest in services in FY25, which necessitated the addition of new positions. New positions increased the total headcount and added to the overall vacancy rate until positions can be recruited and filled. The vacancy rate has decreased by increasing the number of department HR Liaisons (HRLs) to assist with recruiting, streamlining the pre-onboarding process, and hiring a Recruitment Manager to improve oversight and responsiveness for hiring decisions.

**Recruitment & Retention Activities Underway:** In FY 2026 the City will continue to invest in advancing organizational resilience by continuing to implement a multiyear workforce recruitment strategic plan which includes continuing HRL and staff training, and further system integrations between the City’s applicant tracking system, onboarding system, and Enterprise Resource Planning system. This complements the City's positive work environment initiatives in the areas of professional development, career advancement/continuity planning, wellness and belonging. These initiatives build upon the success in improving employee retention, resulting in the reduction of year over year turnover rates, which aids in lowering the vacancy rate. The table below reflects the decrease in turnover during the past five years.



**General Fund Vacancy Rates and Savings:** The vacancy rate for the General Fund as of April 2025 is 9.29% (56 vacancies to 602.57 FTE) or 8.63% when adjusted for final stage recruitments. Vacancy savings from Public Safety positions are typically exhausted by uses such as backfill, hire ahead programs, and overtime. Adjusting for Public Safety and final stage recruitments, the General Fund has a vacancy rate of 7% and budgeted vacancy savings of approximately 5%. Throughout the year vacancy savings are utilized by operating departments to deliver services and/or complete projects. Some illustrative examples of vacancy savings use include filling staffing gaps by contracting for professional services, hiring ahead for technical positions to allow overlap and smooth transitions, and supporting a summer internship program.

It is important to consider that even if positions are vacant, there are still associated costs. For example, the City contributes to proactive retirement funding and is responsible for the Unfunded Accrued Liability (UAL) allocated to that position regardless of whether the position is filled. At the direction of the Council these costs are administratively allocated by position, which means that even if the position is vacant, the full budgeted cost will not result in savings to the City.

**Service Provider Spend Report for FY 2022, FY 2023, FY 2024 and Year-to-Date FY 2025**

**Attachment C** is a list of service providers where the City spent more than \$1 million between FY 2022 through FY 2025 (year-to-date).

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Lauren Lai  
Director of Administrative Services

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Ed Shikada  
City Manager

Attachment A: Capital Improvement Plan FY 2025 Reappropriations to FY 2026

Fund	Project Title	Proj. No.	Expense Reappropriation Adjustment	Revenue Reappropriation Adjustment
471 - Capital Improvement Fund	Americans With Disabilities Act Compliance	PF-93009	200,000	
	Animal Shelter Renovation	PE-19002	2,420,239	
	Art In Public Spaces	AC-86017	1,657,951	
	Athletic Courts Resurfacing	PG-06001	139,290	
	Baylands Boardwalk Piling Repair	PE-24000	33,787	
	Baylands Comprehensive Conservation Plan	PG-17000	43,100	
	Baylands Nature Preserve Entrance Gate	OS-24000	1,374	
	Benches, Signage, Walkways, Perimeter Landscaping, and Site Amenities	PG-06003	78,298	
	Bicycle and Pedestrian Transportation Plan Implementation	PL-04010	1,937,186	
	Boulware Park Improvements	PE-17005	143,174	
	Building Systems Improvements	PF-01003	65,000	
	Byxbee Park Completion	PE-18006	450,000	
	California Avenue District Gateway Signs	PE-17004	123,382	
	Churchill Avenue Enhanced Bikeway	PL-14000	200,000	
	City Bridge Improvements	PE-20001	1,508,071	
	City Hall Space Planning	PE-19000	486,400	
	Civic Center Electrical Upgrade & EV Charger Installation	PE-17010	1,265,872	
	Civic Center Fire Life Safety Upgrades	PE-18016	131,741	
	Civic Center Waterproofing Study and Repairs	PE-15020	427,537	
	El Camino Park Turf Replacement	PG-24000	639,550	
	Facility Interior Finishes Replacement	PF-02022	457,517	
	Fire Training Facility Replacement	FD-24000	49,988	
	Foothills Nature Preserve Boronda Lake Dock Replacement	OS-18000	102,000	
	Foothills Nature Preserve Dam Seepage Investigation and Repairs	PE-20000	18,463	
	Foothills Nature Preserve Improvements	PE-21000	692,744	
	Golf Course Net and Artificial Turf Replacement	PG-18000	770,000	
	Golf Reconfiguration & Baylands Athletic Center Improvements	PG-13003	97,906	
	Heritage Park Site Amenities Replacement	PG-21000	40,000	
	JMZ Renovation	AC-18001	398,024	
	Library Automated Material Handling	LB-21000	324,586	
	Lucie Stern Community Theater Mechanical Equipment Replacement	PE-24002	2,199,713	
	Lucie Stern Community Theatre Fire Curtain	AC-24001	200,000	
	Municipal Service Center Lighting, Mechanical, and Electrical Improvements	PF-16006	6,365,504	
	New California Avenue Area Parking Garage	PE-18000	743,876	
	New Downtown Parking Garage	PE-15007	13,106,958	
	Open Space Lakes And Pond Maintenance	OS-00002	74,430	
	Open Space Trails and Amenities	OS-00001	91,773	
	Park and Open Space Emergency Repairs	PG-09002	95,161	
	Park Restroom Installation	PG-19000	173,898	
	Parking District Implementation	PL-15003	163,900	
	Performing Arts Venues Seat Replacement	AC-18000	53,289	
	Ramos Park Improvements	PG-14000	1,010	
	Rinconada Pool Family Changing Room	PE-24004	1,181,202	
	Robles Park Improvements	PE-18015	641,308	
	Safe Routes To School	PL-00026	888,000	388,000
	San Francisquito Creek Joint Powers Authority Ongoing Creek Projects	PE-22000	150,652	
	Sidewalk Repairs	PO-89003	100,000	
	Stanford Palo Alto Community Playing Fields Turf Replacement	PG-26000	2,424,114	
	Street Lights Condition Assessment	PE-13014	220,000	
	Street Lights Improvements	PO-05054	108,422	
	Street Maintenance	PE-86070	218,549	
	Thermoplastic Lane Marking and Striping	PO-11001	125,000	
	Transportation and Parking Improvements	PL-12000	250,000	250,000
	University Avenue Streetscape Update	PE-21004	151,443	
	Mitchell Park Library Repair	PE-24006	151,192	
	Baylands Interpretive Signage Program	OS-24001	47,343	47,343
	Traffic Intersection Accessibility Improvement Project	PL-25001	250,000	250,000
	Children's Theatre Facility Upgrade/Repair	AC-28002	125,000	
471 - Capital Improvement Fund Total			45,204,917	935,343
472 - Cubberley Property Infrastructure Fund	Cubberley Field Restroom	CB-17002	27,697	
	Cubberley Roof Replacements	CB-16002	100,000	
472 - Cubberley Property Infrastructure Fund Total			127,697	
530 - Airport Enterprise Fund	Airport Parking Lot Electric Vehicle Charger Installation	AP-24001	25,000	22,500
	Automated Weather Observation System (AWOS)	AP-19000	1,340,237	1,291,050
530 - Airport Enterprise Fund Total			1,365,237	1,313,550
523 - Electric Fund	Colorado Power Station Equipment Upgrades	EL-19001	2,725,339	
	Colorado Substation Site Improvements	EL-19002	1,041,142	
	Foothills Rebuild (Fire Mitigation)	EL-21001	1,599,239	
	Inter-substation Line Protection Relay	EL-17005	437,505	
	Smart Grid Technology Installation	EL-11014	876,335	
	Substation Breaker Replacement	EL-17002	2,748,481	
	Substation Physical Security	EL-16003	2,476,728	
	Wood Pole Replacement	EL-19004	328,950	
	Hanover Substation Upgrade Project	EL-24001	14,779,014	
			27,012,733	
523 - Electric Fund Total				
533 - Fiber Optics Fund	Fiber Optics Customer Connections	FO-10000	153,100	
	Fiber Optics Network - System Improvements	FO-10001	540,325	
	Fiber-to-the-Premises (FTTP)	FO-24000	10,946,450	
533 - Fiber Optics Fund Total			11,639,875	
524 - Gas Fund	Gas Main Replacement - Project 25	GS-15000	8,728,324	
	Gas Meters and Regulators	GS-80019	516,000	
524 - Gas Fund Total			9,244,324	
528 - Stormwater Management Fund	Green Stormwater Infrastructure	SD-22001	1,239,330	
	Storm Drainage System Replacement And Rehabilitation	SD-06101	1,183,015	
528 - Stormwater Management Fund Total			2,422,345	
527 - Wastewater Collection Fund	Wastewater Collection System Rehabilitation/Augmentation Project 32	WC-20000	1,000,000	
527 - Wastewater Collection Fund Total			1,000,000	
526 - Wastewater Treatment Fund	Headworks Facility Replacement	WQ-16002	1,638,974	
	New Laboratory And Environmental Services Building	WQ-14002	16,472,600	

## Attachment A: Capital Improvement Plan FY 2025 Reappropriations to FY 2026

Fund	Project Title	Proj. No.	Expense Reappropriation Adjustment	Revenue Reappropriation Adjustment
526 - Wastewater Treatment Fund	Outfall Line Construction	WQ-19000	10,605,800	
	Secondary Treatment Upgrades	WQ-19001	811,320	
526 - Wastewater Treatment Fund Total			29,528,694	
522 - Water Fund	Water System Supply Improvements	WS-11004	2,307,792	
522 - Water Fund Total			2,307,792	
682 - Technology Fund	City Council Chambers Upgrade	TE-19001	1,483,737	
	Computer Aided Dispatch (CAD) Upgrade	TE-23000	320,000	
	Enterprise Resource Planning Upgrade	TE-19000	230,000	
	Infrastructure Management System	TE-13004	285,906	
	IT Data Center Upgrade	TE-25000	850,000	
682 - Technology Fund Total			3,169,643	
681 - Vehicle Replacement & Maintenance Fund	Emergency Repair and Replacement	VR-15001	158,194	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2020	VR-20000	30,000	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2021	VR-21000	16,981	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2023	VR-23000	712,277	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2024	VR-24000	3,296,275	
	Scheduled Vehicle and Equipment Replacement - Fiscal Year 2025	VR-25000	3,398,584	
681 - Vehicle Replacement & Maintenance Fund Total			7,612,311	
Grand Total			140,635,568	2,248,893

Department Name	Position Name	Enterprise Funds	General Fund	Other Funds	Total	Recruitment Status
<b>Administrative Services Department</b>						
Administrative Services Department	Accounting Specialist	0.5			0.5	-
Administrative Services Department	Management Analyst			1		1 -
Administrative Services Department	Manager Budget			1		1 -
Administrative Services Department	Offset Equipment Operator				1	1 -
Administrative Services Department	Senior Accountant			1		1 Interviews in Progress
Administrative Services Department	Senior Buyer	1				1 Offer in Progress
Administrative Services Department	Senior Management Analyst			1		1 Filled
Administrative Services Department	Sr Management Analyst			1		1 Offer in Progress
Administrative Services Department	Warehouse Supervisor			1		1 Filled
<b>Community Services Department</b>						
Community Services Department	Coord Rec Prog			1		1 Filled
Community Services Department	Park Maint Person			1		1 Filled
Community Services Department	Park Ranger			1		1 -
Community Services Department	Program Assistant I			1		1 Hiring Review in Progress
Community Services Department	Program Assistant I			1		1 Interviews in Progress
<b>Fire Department</b>						
Fire Department	Assistant Fire Marshal			1		1 -
Fire Department	Fire Apparatus Operator EMT HAZMT PARA			1		1 Interviews in Progress
Fire Department	Fire Appratus Op Emt			1		1 Interviews in Progress
Fire Department	Fire Cap Haz Mat EMT			1		1 Interviews in Progress
Fire Department	Fire Fighter EMT			1		1 Interviews in Progress
Fire Department	Fire Fighter EMT Haz Mat Paramedic			1		1 Interviews in Progress
Fire Department	Fire Fighter Prmdc-12.5 Emt			1		1 Interviews in Progress
Fire Department	Fire Fighter Prmdc-12.5 Emt			1		1 Interviews in Progress
Fire Department	Fire Fighter Trainee			1		1 Interviews in Progress
Fire Department	Fire Fighter Trainee			1		1 Interviews in Progress
<b>Human Resources Department</b>						
Human Resources Department	Sr. HR Administrator			1		1 Interviews in Progress
<b>Information Technology Department</b>						
Information Technology Department	Asst Director Information Technology/CTO				1	1 Offer in Progress
Information Technology Department	Manager of Information Technol	1				1 -
Information Technology Department	Sr Technologist				1	1 Filled
Information Technology Department	Sr. Business Analyst			1		1 -
<b>Library Services Department</b>						
Library Services Department	Senior Business Analyst - M				1	1 -
Library Services Department	Coordinator Library Program			1		1 Hiring Review in Progress
Library Services Department	Library Associate			1		1 -
Library Services Department	Sr Librarian			1		1 Interviews in Progress
Library Services Department	Sr Librarian			1		1 Interviews in Progress
Library Services Department	Sr Librarian			1		1 -
<b>Office of Transportation</b>						
Office of Transportation	Chief Transportation Official			1		1 Filled
Office of Transportation	Planner			1		1 -
<b>Planning &amp; Development Services Department</b>						
Planning & Development Services Department	Building/Planning Technician			1		1 -
Planning & Development Services Department	Planner			1		1 -
Planning & Development Services Department	Principal Planner			1		1 -
Planning & Development Services Department	Principal Planner			1		1 Hiring Review in Progress
Planning & Development Services Department	Senior Building Inspector			1		1 Hiring Review in Progress
Planning & Development Services Department	Senior Building Inspector			1		1 Hiring Review in Progress
Planning & Development Services Department	Senior Building Inspector			1		1 Hiring Review in Progress
Planning & Development Services Department	Senior Planner			1		1 -
Planning & Development Services Department	Senior Planner			1		1 -
Planning & Development Services Department	Sr Plan Check Engineer			1		1 Filled
Planning & Development Services Department	Technologist			1		1 -
<b>Police Department</b>						
Police Department	Police Agent/Advance			1		1 Offer in Progress
Police Department	Police Officer-Adv Bilingual			1		1 Posted
Police Department	Police Officer-Adv-Bilingual			1		1 Posted
Police Department	Police Officer-Bilingual			1		1 Posted
Police Department	Police Officer-Inter			1		1 Posted
Police Department	Police Officer-Inter			1		1 Posted
Police Department	Police Officer-Inter			1		1 Posted
Police Department	Public Safety Dispatcher - II			1		1 Posted
Police Department	Public Safety Dispatcher - II			1		1 Posted
<b>Utilities Department</b>						
Public Works Department	Coord Pub Wks Proj				1	1 -

Department Name	Position Name	Enterprise Funds	General Fund	Other Funds	Total	Recruitment Status
Public Works Department	Administrative Associate III				1	1 -
Public Works Department	Architect/Pk Planner				1	1 -
Public Works Department	Assitant Fleet Manager				1	1 -
Public Works Department	Cement Finisher			1		1 Interviews in Progress
Public Works Department	Coord Pub Wks Proj			1		1 -
Public Works Department	Equipment Maintenance Svcs Per				1	1 -
Public Works Department	Fleet Services Coordinator				1	1 -
Public Works Department	Industrial Waste Inspector	1				1 Interviews in Progress
Public Works Department	Inspector, Field Svc				1	1 -
Public Works Department	Landfill Technician	1				1 Filled
Public Works Department	Management Assistant				1	1 -
Public Works Department	Mgr Maint Ops			1		1 Posted
Public Works Department	Motor Equip Mech - II				1	1 -
Public Works Department	Sr Chemist	1				1 Interviews in Progress
Public Works Department	Sr Operator WQC	1				1 -
Public Works Department	Supv WQC Oper	1				1 -
Public Works Department	Traf Cont Maint I			1		1 -
Public Works Department	Tree Trim/Ln Clr			1		1 Interviews in Progress
Public Works Department	Tree Trim/Ln Clr			1		1 Interviews in Progress
Public Works Department	WQC Plant Operator II	1				1 Filled
Public Works Department	WQC Plt Oper II	1				1 Filled
Public Works Department	WQC Plt Oper II	1				1 Filled
<b>Public Works Department</b>						
Utilities Department	Administrative Associate II	1				1 -
Utilities Department	Asst Dir Util Customer Support Svcs	1				1 -
Utilities Department	Cement Finisher	1				1 -
Utilities Department	Cust Svc Represent	1				1 Interviews in Progress
Utilities Department	Director Utilities	1				1 Filled
Utilities Department	Electric Heavy Equip Oper	1				1 -
Utilities Department	Electric Project Engineer	1				1 -
Utilities Department	Electrical Equipment Tech	1				1 -
Utilities Department	Electrician - Lead	1				1 Hiring Review in Progress
Utilities Department	Engineering Technician III	1				1 Filled
Utilities Department	Engr Mgr-WGW	1				1 Posted
Utilities Department	Engr Tech III	1				1 Offer in Progress
Utilities Department	Gas and Water Meas and Control Tech	1				1 Posting in Progress
Utilities Department	HEO/Installer Repairer	1				1 -
Utilities Department	Lineper/Cable Spl	1				1 Filled
Utilities Department	Lineper/Cable Spl-L	1				1 -
Utilities Department	Meter Reader	1				1 -
Utilities Department	Meter Reader	1				1 -
Utilities Department	Meter Reader-Lead	1				1 -
Utilities Department	Metering Technician	1				1 Hiring Review in Progress
Utilities Department	Mgmt Analyst - U	1				1 -
Utilities Department	Mgr Util Telecommunications	1				1 -
Utilities Department	OH UG Troubleman	1				1 Hiring Review in Progress
Utilities Department	OH UG Troubleman	1				1 Hiring Review in Progress
Utilities Department	Operations Supervisor	1				1 -
Utilities Department	Project Engineer	1				1 Interviews in Progress
Utilities Department	Senior Electrical Engineer	1				1 Posted
Utilities Department	Senior Engineer - U	1				1 -
Utilities Department	Sr Mkt Analyst	1				1 -
Utilities Department	Sr Resource Planner	1				1 Interviews in Progress
Utilities Department	Sr Resource Planner	1				1 -
Utilities Department	Sr. Electrical Engineer	1				1 Posted
Utilities Department	Substation Electrician	1				1 -
Utilities Department	Util Comp Tech	1				1 Hiring Review in Progress
Utilities Department	Util Engr Estimator	1				1 Filled
Utilities Department	Util Install/Rep	1				1 -
Utilities Department	Util Install/Rep	1				1 -
Utilities Department	Utilities Supervisor	1				1 Hiring Review in Progress
Utilities Department	Utilities System Analyst	1				1 Posting in Progress
Utilities Department	Utility Field Services Representative	1				1 Posting in Progress
Utilities Department	Utility Marketing Program Administrator	1				1 -
Utilities Department	WGW Utilities Field Inspector	1				1 Hiring Review in Progress
<b>Grand Total</b>		<b>52.5</b>	<b>56</b>	<b>13</b>	<b>121.5</b>	

**Largest Vendor Payments by Fiscal Year (All Funds)**  
*\* Data as of April 24, 2025*  
*Includes Check, ACH, and most related wire payments (excludes top dollar for commodity purchases and City of Sunnyvale). Does not include P-Card payments.*

VENDOR NAME	FY 2022	FY 2023	FY 2024	FY 2025	TOTAL
ANDERSON PACIFIC ENGINEERING	\$ 4,807,211	\$ 12,482,352	\$ 63,681,977	\$ 35,976,082	\$ 116,947,622
SWINERTON BUILDERS	38,280,086	34,858,530	14,807,454	3,229,723	91,175,792
CRATUS INC	1,176,003	3,281,899	10,672,679	3,840,800	18,971,382
AUTHORITY FOR CA CITIES EXCESS LIAB	3,310,860	3,731,516	4,505,690	5,002,011	16,550,077
O'GRADY PAVING INC	2,360,486	4,653,097	3,840,945	4,724,323	15,578,851
C OVERAA & CO	2,203,374	6,090,607	3,921,656	2,019,673	14,235,311
THE DAVEY TREE SURGERY COMPANY	2,090,821	3,573,774	3,492,802	4,486,411	13,643,808
MP NEXLEVEL OF CALIFORNIA INC	2,855,718	2,612,140	3,825,663	4,138,041	13,431,562
PALO ALTO UNIFIED SCHOOL DISTRICT	3,629,898	3,062,529	3,623,060	2,836,483	13,151,970
DALEO INC	4,305,444	2,443,532	2,083,985	4,173,208	13,006,170
SENSUS USA INC	215,613	2,400,610	5,826,794	4,354,809	12,797,827
TEICHERT CONSTRUCTION	7,638,364	3,666,969	894,133	-	12,199,465
THOMAS J BRANDI	-	-	-	12,000,000	12,000,000
OB SPORTS GOLF MANAGEMENT	3,122,574	3,184,540	3,068,513	1,618,863	10,994,490
SWA SERVICES GROUP INC	2,249,828	2,365,966	2,851,251	2,639,077	10,106,123
PALO ALTO HISTORY MUSEUM	-	-	4,777,772	3,920,991	8,698,763
STATE WATER RESOURCES CONTROL BOARD	2,488,129	2,486,524	2,512,076	977,432	8,464,161
RANGER PIPELINES INC	-	7,306,584	123,778	-	7,430,363
HOT LINE CONSTRUCTION INC	2,641,827	3,008,291	1,665,130	-	7,315,248
CAROLLO ENGINEERS INC	-	699,653	2,282,348	3,670,165	6,652,166
VIP POWERLINE CORP	-	-	1,756,961	4,453,040	6,210,001
BRIGHTVIEW LANDSCAPE SERVICES INC	890,764	1,320,835	1,963,288	1,568,856	5,743,744
COUNTY OF SANTA CLARA, VARIOUS DEPTS	2,948,403	857,686	842,347	911,023	5,559,458
GRANITE CONSTRUCTION CO INC	4,630,572	-	-	-	4,630,572
AZUL WORKS INC	4,163,911	448,603	-	-	4,612,514
OBS ENGINEERING INC	-	-	1,755,208	2,516,626	4,271,834
PETS IN NEED	710,768	636,902	1,428,633	1,027,500	3,803,803
MAGELLAN ADVISORS LLC	1,174,320	833,866	1,226,712	519,863	3,754,761
NOVA PARTNERS INC	1,276,927	1,101,704	969,876	387,164	3,735,671
WEST COAST ARBORISTS, INC	196,313	1,206,142	1,347,977	923,431	3,673,862
ALLIANT INSURANCE SERVICES INC	691,067	724,583	1,103,113	1,131,133	3,649,897
EMANUEL LAW GROUP, A PROFESSIONAL CORPORATION	-	-	-	3,600,000	3,600,000
SCA OF CA LLC	-	1,043,522	1,308,114	1,168,404	3,520,041
NOMAD TRANSIT LLC	-	310,133	1,826,266	1,128,195	3,264,594
LYSTEK INTERNATIONAL LIMITED	585,167	877,906	712,595	1,065,341	3,241,009
MCCANDLESS LIMITED LLC	822,708	820,353	833,131	724,838	3,201,031
BADGER METER	169,544	224,190	2,654,901	135,140	3,183,775
4LEAF INC	701,162	981,891	856,908	630,486	3,170,446
ONESOURCE SUPPLY SOLUTIONS LLC / ONESOURCE DISTRIBUTORS LLC	418,142	894,025	902,398	898,108	3,112,673
LIFEMOVES	233,688	123,820	2,237,009	360,612	2,955,129
BENINK & SLAVENS LLC	-	-	-	2,889,519	2,889,519
INSIGHT PUBLIC SECTOR INC	513,856	750,418	784,542	833,460	2,882,276
VALLEY OIL COMPANY	702,958	802,220	791,304	558,999	2,855,480
STATE OF CALIFORNIA, VARIOUS DEPTS	674,340	814,232	900,881	464,268	2,853,721
EAGLE SYSTEMS INTERNATIONAL Inc	7,540	95,008	1,284,238	1,410,836	2,797,622
GOLDEN BAY CONSTRUCTION INC	884,067	486,345	921,060	469,287	2,760,760
TECHLINK SYSTEMS INC	133,350	693,112	1,003,054	912,281	2,741,797
PARKING GUIDANCE SYSTEMS LLC	-	-	954,388	1,678,710	2,633,097
285 HAMILTON LLC	695,149	622,786	686,536	624,572	2,629,043
LIFE INSURANCE OF NORTH AMERICA	623,142	693,420	775,164	527,713	2,619,439
SYNAGRO WWT INC	381,819	460,000	520,592	1,163,220	2,525,630
PRISM	522,540	544,155	663,436	786,563	2,516,694
ROSSDRULISCUSENBERY ARCHITECTURE INC	1,465,978	394,255	501,213	139,611	2,501,057
WOODARD & CURRAN	474,600	618,898	814,162	582,677	2,490,337
SAFEBUILT LLC	536,707	740,421	760,983	439,849	2,477,959
ALL CITY MANAGEMENT SERVICES INC	520,123	593,133	684,804	631,728	2,429,788
BLACK & VEATCH CORPORATION	1,237,333	526,685	222,907	439,643	2,426,568
BROWN AND CALDWELL	967,165	594,542	518,444	331,676	2,411,827
C&S ENGINEERS INC	872,545	695,848	695,677	135,729	2,399,799
GRAHAM CONTRACTORS INC	932,583	-	-	1,365,067	2,297,649
ANIXTER INC	540,951	557,446	490,864	686,483	2,275,744
TMT ENTERPRISES INC	522,317	566,151	555,993	614,361	2,258,821



**Largest Vendor Payments by Fiscal Year (All Funds)**  
*\* Data as of April 24, 2025*  
*Includes Check, ACH, and most related wire payments (excludes top dollar for commodity purchases and City of Sunnyvale). Does not include P-Card payments.*

VENDOR NAME	FY 2022	FY 2023	FY 2024	FY 2025	TOTAL
PALO ALTO COMMUNITY CHILD CARE	399,916	546,472	707,392	594,353	2,248,133
DENALI WATER SOLUTIONS LLC	527,653	733,229	703,754	150,781	2,115,417
AVENIDAS	552,089	443,144	632,462	458,913	2,086,609
BAKER TILLY US LLP / BAKER TILLY ADVISORY GROUP LP	297,181	658,178	292,080	784,771	2,032,211
NAPA AUTO PARTS	437,559	625,466	776,427	175,413	2,014,865
CLEARRESULT CONSULTING INC	266,520	299,771	688,660	696,039	1,950,990
RINCON CONSULTANTS INC	463,603	600,694	527,820	337,656	1,929,773
CASEY CONSTRUCTION INC	-	660,216	1,039,111	189,624	1,888,951
EPI-USE LABS LLC	-	746,834	621,237	507,390	1,875,462
DASHER TECHNOLOGIES INC	198,783	603,681	365,240	594,346	1,762,050
NATIONAL AUTO FLEET GROUP	532,060	486,355	646,720	59,308	1,724,442
BEST CONTRACTING SERVICES INC	1,543,896	174,184	-	-	1,718,080
ACCURATE STRUCTURAL INC	-	511,879	961,206	208,379	1,681,464
THE PELOTON ALLIANCE	341,484	391,532	539,744	403,472	1,676,232
MOMENTUM FOR HEALTH	-	-	620,033	1,050,511	1,670,544
BKF ENGINEERS	469,381	210,280	340,872	611,410	1,631,942
LAZ KARP ASSOCIATES LLC	327,866	298,093	462,270	518,538	1,606,767
JJR CONSTRUCTION INC	-	-	-	1,595,400	1,595,400
CITY OF MENLO PARK	416,542	540,673	373,665	254,776	1,585,655
PIVOT INTERIORS INC	517,329	235,137	570,092	260,048	1,582,605
SAN FRANCISQUITO CREEK JOINT POWERS	337,240	395,926	472,763	350,935	1,556,864
HARRIS COMPUTER SYSTEMS	380,990	368,009	405,408	321,928	1,476,334
1900 EMBARCADERO PROPERTY OWNER LP	359,386	342,920	366,322	353,336	1,421,965
SAK CONSTRUCTION LLC	-	-	-	1,412,579	1,412,579
HITACHI ENERGY USA INC	45,636	-	298,130	1,050,755	1,394,520
CONTRACT SWEEPING SERVICES	825,976	279,449	190,426	95,213	1,391,064
STANFORD UNIVERSITY	332,084	148,959	616,882	284,370	1,382,295
E SOURCE COMPANIES LLC	364,872	493,699	410,664	84,720	1,353,955
CLEAN HARBORS ENVIRONMENTAL SERVICE	379,885	254,717	228,614	446,640	1,309,856
CITY OF MOUNTAIN VIEW	603,515	178,116	239,924	286,055	1,307,609
RON PARIS CONSTRUCTION CO INC	-	1,173,324	116,472	-	1,289,796
SAP PUBLIC SERVICES INC	297,634	307,554	316,360	325,697	1,247,246
THE OKONITE COMPANY	-	113,926	521,418	584,568	1,219,911
GRANITE ROCK COMPANY	147,146	181,061	422,382	466,043	1,216,632
ISPATIAL TECHNO SOLUTIONS INC	410,740	443,760	213,160	136,060	1,203,720
AT&T	303,440	313,117	301,458	262,676	1,180,690
MNS ENGINEERS INC	598,307	444,684	131,491	-	1,174,482
ACCELA INC	213,021	206,379	362,739	380,876	1,163,015
EMERALD TRANSFORMER	6,935	2,725	7,332	1,137,931	1,154,923
TRB AND ASSOCIATES, INC	50,831	241,028	409,185	446,939	1,147,982
GOLDEN STATE FIRE APPARATUS INC	-	1,135,943	-	-	1,135,943
NV5 INC	332,031	389,643	244,787	164,251	1,130,713
DG WEST 2021 LLC	147,485	341,795	346,890	253,787	1,089,957
M-GROUP (METROPOLITAN PLANNING GROUP)	216,800	364,893	337,960	157,030	1,076,682
HAMILTON AND HIGH LLC	-	-	1,075,000	-	1,075,000
ARC DOCUMENT SOLUTIONS LLC	225,965	265,187	303,984	266,900	1,062,037
AECOM TECHNICAL SERVICES INC	218,841	139,619	640,803	57,496	1,056,759
JOHNSON CONTROLS FIRE PROTECTION LP	159,068	271,119	446,790	174,831	1,051,809
GOLDEN GATE SYSTEMS LLC	134,396	110,798	357,061	436,196	1,038,451
CANOPY	114,403	397,410	229,750	280,825	1,022,388
BAKER & TAYLOR / BAKER TILLY ADVISORY GROUP LP	221,298	232,140	282,464	280,369	1,016,272
GSW CONSTRUCTION INC	-	-	859,556	142,607	1,002,163
GRAND TOTAL	\$ 130,918,542	\$ 143,868,067	\$ 198,738,341	\$ 160,536,844	\$ 634,061,794