

COUNCIL MEETING 2/13/2023 Received Before Meeting



CITY COUNCIL REVIEW

FY 2024 – 2033 LONG RANGE FINANCIAL FORECAST & FY 2023 MID-YEAR BUDGET REVIEW

City Council, Items # AA2 and # 8

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FEBRUARY 13, 2023

FY 2024–2033 LRFF & FY 2023 MID-YEAR COMPARISON



	FY 2022 Actual	2023 Adopted	2023 Projected	2024	2025	2026	2027	2028
LRFF Net One-Time Surplus/(Gap)	\$40.8M	(\$9.7M)	(\$10.0M)	(\$0.5M)	(\$5.8M)	(\$5.1M)	(\$1.0M)	\$0.3M
2023 Mid Year Net One-Time Surplus/(Gap)	\$40.8M	(\$9.7M)	(\$21.7M)	(\$3.3M)	(\$8.3M)	(\$6.1M)	(\$2.0M)	(\$0.7M)
Use of Budget Stabilization Reserve	-	\$9.7M	\$21.7M					
Estimated BSR Balance	\$72.8M	\$63.8M	\$51.8M					
BSR Percentage of Budget	29.4%	25.8%	21.9%					

Changes in assumptions from 2024-2033 LRFF to FY 2023 Mid-Year:

- Measure K (business tax); \$9.6M revenue phased-in by FY26 for three priority areas
- FY 2023 Midyear General Fund Actions; \$11.7M net costs (\$2.6M ongoing)
- Annual BSR draw to cover one-time gaps

FY 2023 Mid-Year still does NOT include:

- Unfunded "Known Unknown" items; full list on packet pages 450 to 456
- Use of \$14M Uncertainty to mitigate annual BSR draw
- Additional service augmentations proposed by departments for FY 2024 and beyond

FISCAL YEAR 2023 BUDGET STABILIZATION RESERVE STATUS

FY 2022 General
Fund ended with surplus, as outlined in the FY 2023
Adopted Budget
 Council 18.5% target is \$45.6M FY 2023 currently projecting a \$6.2M surplus with a BSR of \$51.8M (20.9%)

Projected FY 2023 BSR Balance, June 30, 2023 <u>\$51,810</u>



BUDGET BALANCING RISKS AND BENEFITS

<u>Risks:</u>

- Unresolved gap in FY26 and FY27 (\$7M)
- New labor agreements end in FY25 (2% growth assumed)
- Recession like prior cycles

(stagnant economic growth assumed)

Benefits:

- Measured revenue estimates
- New revenue from Measure K (business tax, FY 2025 first year)
- Healthy fund balances; e.g. Retiree Benefit Trusts and BSR
- \$14M reserve ensures stability through est. FY24 & FY25 deficits



HIGH LEVEL TAKE AWAYS FROM LRFF

- Revenue trends indicate continued recovery from the pandemic
 - Signs of headwinds present opportunity for a recession
 - Measure L supports continued services from FY23
 - Measure K (not included in forecast) and one-time surplus funds support fiscal stability
- Looking Forward:
 - Continued strong financial discipline aids in managing the uncertain outlook
 - Balance financial risks with service needs; maintain stability over the next few years for the community and organization
 - Invest in priority areas as identified by Council and/or meet service needs



FY 2023 MIDYEAR REINVESTMENTS

Neighborhood, Community and Library Services (Net Cost \$0.4M and 3.68 FTE)

- Community Services
 - 1.00 Division Manager of Parks, Open Space & Golf



- Junior Museum and Zoo (JMZ) organizational study
- Weekend trash pick-up, Team Sheeper (compensation for pool closure), overnight warming shelter, adult ceramics classes, and community grant to teachers
- Library
- Staffing reorganization (net 2.73 FTE) to support additional programs and services; reflects recommendations in organizational assessment
- Library collections



FY 2023 MIDYEAR REINVESTMENTS (CONT'D.)

Public Safety (Net Cost \$0.4M and 1.00 FTE)

- Fire
 - Firefighter Academy and Personal Protective Equipment for 16.00 new hires;
 \$1.5M of overtime costs offset with vacancy savings
- Police
 - 1.00 Court Liaison Officer in Records Division





FY 2023 MIDYEAR REINVESTMENTS (CONT'D.)

Planning and Transportation Services (Net Cost \$0.2M and 2.00 FTE)

- Office of Transportation
 - Management Analyst reclassification to Senior Management Analyst
- Planning and Development Services
 - 2.00 Senior Planners in Long-Range Planning



- Administrative Associate II reclassification to Administrative Associate III
- Funding for senior level building inspection and plan review staffing



FY 2023 MIDYEAR REINVESTMENTS (CONT'D.)

Internal Services/Strategic Support (ALL Funds: Net Cost \$0.4M and 1.00 FTE)

- Attorney's Office
 - Outside counsel for Roth Building rehabilitation
- Clerk's Office
 - Staff training for technical and leadership planning
- Information Technology
 - 1.00 Senior Technologist for Citywide technology project management
 - Citywide cybersecurity initiatives







FY 2023 MIDYEAR GENERAL FUND TECHNICAL ADJUSTMENTS

Technical Adjustments	Net Revenue/(Cost)
Major Sales Tax Revenue	\$6,000
Consolidate Reserves and Program Savings 2023 Service Reinvestments, Utility Transfer Litigation, Transition Costs, Administrative Support, COVID-19, Rent Forgiveness, Advancing Racial Equity	\$8,600
Operating Adjustments Legal Services, Public Safety Revenue, Golf Course Revenue, Flood Response, Equity Transfer, Electric and Gas Commodity Purchase	(\$2,200)
City Council Approved Actions FY22 Excess BSR to Pension Trust (\$5M) and Capital Improvement Fund (\$4M)	(\$9,000)
Budget Uncertainty Reserve Increase from \$5M to \$14M to offset losses in FY 2024 and FY 2025	(\$14,000)
Total Technical Adjustments (Net Cost, no FTE)	\$(10,600)



NEXT STEPS

March - April January City Council • **UAC & Finance Committee** • FY 2024-33 Long Range **Fiscal Analysis Report** Utility Financial Plans and FY **Financial Forecast** Adopt FY 2024 ۲ 2024 Rate Recommendation (LRFF) **Operating & Capital** (Gas, Electric, Water, FY 2022 Annual Budgets, utility rates, Wastewater, Refuse, Storm Comprehensive and municipal fees Drain, Fiber) Financial Report (ACFR) January **February** March April May June **February City Council** May FY 2023 Mid-Year Budget FY 2024 Proposed Operating and Review and 2nd Quarter **Capital Budgets Published Fiscal Analysis Report** FY 2024 Proposed Budget Review, •

Staff Work: Development and production of FY 2024 Proposed Budgets



June

including Utility Rates, Municipal

Fees, and Five-Year Capital

Improvement Plan

FY 2023 3rd Quarter

Staff recommends that the City Council:

FY 2024 – 2023 Long Range Financial Forecast (Item # AA2)

- 1. Direct staff to use this revised Base Case forecast as the starting point for the FY 2024 budget process.
- Approve the Revised Fiscal Year 2024 2033 Long Range Financial Forecast and the FY 2024 Budget Development Guidelines (Attachment B).

FY 2023 Midyear Budget (Item # 8)

- Amendments to the Fiscal Year 2023 Budget Appropriation for various funds and various capital projects, as identified in Attachment A and Attachment A, Exhibit 1 and 2 (requires a supermajority, 2/3 approval); and
- 2. Amend the FY 2023 Table of Organization in Attachment B consistent with the budget amendments in Attachment A, adding 5.25 full time and 2.43 part time FTE positions.





CITY OF PALO ALTO